

Job Title: Program Specialist**Status: Full-time****About the Opportunity**

We're seeking a results-driven Program Specialist to join our sales team, focused on expanding adoptions of our prevention education solutions. This role emphasizes building strong client relationships, understanding their needs, and delivering tailored solutions to schools, community organizations, and youth-focused agencies.

Key Responsibilities

- Implement strategies to promote educational solutions and achieve program and training service adoption goals.
- Build and maintain meaningful partnerships with educators and organizational leaders in K12 schools and community agencies.
- Deliver compelling program presentations and provide consultative support to clients.
- Stay informed on client needs, industry trends, and best practices to refine sales strategies.

Qualifications

- Bachelor's degree in education or related field.
- 3+ years' experience in consultative sales or education-focused roles.
- Track record of initiating, building, and cultivating clients to secure program or service adoptions.
- Strong relationship-building and communication skills.
- Strong command of Microsoft Office (Excel, Word, and PowerPoint).
- Experience using CRM software to manage activities, relationships, and client information a plus.
- Passion for education, health, wellness, and prevention.

Location & Travel

Hybrid – The position is a combination of remote work and in-office as needed. Travel is required for client adoption meetings, conferences, and events.

Benefits:

- Comprehensive benefits package
- 401(k) with employer match
- Paid holidays and paid time off

Interested candidates should email a cover letter and resume to:

Human Resources Manager (HR@nhpamail.com)